Kavacık, İstanbul

Tel:530 940 67 22

volkan.yurtseven@hotmail.com

**SUMMARY**

**Accomplished banker and MIS Manager** with over 10 years of experience in the finance sector. Possesses great skill in the areas of Performance Management, Budgeting and KPI Monitoring, Data Mining and Business Analytics.

Adept at working to efficiently achieve organizational goals in both group and independent environments. Proven ability to thrive in high-pressure environment.

**TECHNOLOGY SKILLS**

* MS Excel(Excellent)
* Excel VBA/Macro(Excellent)
* MS Access(Excellent)
* Business Objects(Excellent)
* SQL(Excellent)
* MS Word(Good)
* MS PowerPoint(Good)

**OTHER**

* www.excelinefendisi.com
* WEB and Desktop Applications with .NET

CORE COMPETENCIES

|  |  |
| --- | --- |
| * Analytical Thinking * Critical Thinking * Taking Initiative * Decision Making | * Solution-focused approach * Time Management * Project Management * System Founding |

FINANCIAL SKILLS

|  |  |
| --- | --- |
| * Individual Banking * SME Banking * Performance Management | * Budgeting and Monitoring * CRM and Data Mining * Business Analytics |

PROFESSIONAL EXPERIENCE

###### **2013-Present**

#### **MIS Manager, Individual Banking**

##### **AKBANK TAŞ**

* Supervising all facets of the budgeting process of branches and RMs, in coordination with Budgeting and Reporting division.
* Conducting conclusive performance measurement process in coordination with HR division.
* Designing all kind of campaign and works with regard to monitoring the performance of Branches and RMs. Creating monitoring templates and automating the scorecards/lists being sent to relevant personnel via Excel VBA.
* Maintenance of fully-automated reporting system developed by me (more than 40 reports)
* Establishing online monitoring systems with alerters.
* Highly quick responses to urgent requests from low and high management by means of outstanding command of necessary databases and high business know-how.
* Meeting both ad-hoc and routine report requirements of branches, districts and HQ.
* Sustaining the coordination with CRM, Budget and Reporting, IT and HR departments over the performance management issues of branches and RMs.

**VOLKAN YURTSEVEN**

*Banking Professional*

###### **2008-2013**

#### **Technical Expert, Retail Banking**

##### **AKBANK TAŞ**

* Beginning of transition to MIS-Weighted position
* Taking part in CRM Suite Project on behalf of Retail Banking
* Developing comprehensive budgeting tool on MS Access
* Developing first elaborate KPI report, later taken over by Budget and Reporting division.
* Developing Dynamic Budget System, later taken over by CRM and then Budget and Reporting divisions.
* Managing the project of transition from portfolio-based measurement to sales-based measurement of Mass RMs

###### **2004-2008**

#### **Sales Coach, Retail Banking**

##### **AKBANK TAŞ**

* Coaching of 110 branches in 2 districts in SME and later also Retail Banking Sales Management division

### EDUCATION

###### **2000**

#### **Licence of Industrial Engineering**

##### **2,89 Istanbul Tehnical University**